



**SouthTrend Realty –  
a Partner in the Florida Commercial Brokers Network  
Completes 3 Commercial Deals in Brevard County**

(September 22, 2011) Melbourne, FL --- “We’re seeing a definite uptick in commercial sales and leasing recently”, said Adam Rathbun, CCIM & president of SouthTrend Realty, which was founded in Melbourne 19 years ago. “in the last few months we’ve brokered deals on three significant properties across Brevard.”

Three recent commercial deals exemplify the increase in activity Rathbun is experiencing in Brevard County:

- ▶ **A \$1.5 million lease of offices and a manufacturing facility on North Drive in Melbourne** was brokered by Rathbun earlier this summer. The 60,125 sf building sits on a 10-acre parcel and was leased to Phillips Healthcare of Landover, MD. Planned use is for the company’s offices, training and healthcare equipment manufacturing.
- ▶ **A robotics firm purchased a 30,000 sf manufacturing facility on Cox Road in Cocoa** in a deal brokered by SouthTrend last month. The 3-acre parcel will be the home of Brevard Robotics, and sold for \$1.04 million. This deal also involved fellow member of Florida Commercial Brokers Network, Dwight Selby, president of Selby Realty in Daytona Beach.
- ▶ **An insurance agency has purchased a 2,690 sf former Regions Bank building on Babcock Street in Palm Bay.** The building was sold for \$345,000 to the Kim Jones Agency and sits on 1.48 acres.

**About SouthTrend Realty**

Brevard-based SouthTrend Realty specializes in commercial and residential real estate sales, leasing, lease administration, asset management, tenant representation, and portfolio analysis. Services include brokerage, leasing, property management, lease administration and auctioneering.

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